

ARUN SANKARAN

ASSISTANT MANAGER PROCUREMENT | SENIOR SPECIALIST | TECHNICAL ANALYST
| BUYER | MARINE & NAVAL VESSELS
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Professional Summary:

Accomplished procurement specialist with extensive expertise in procurement and negotiation, supplier relationship management, and cost reduction and budgeting. Proven track record in marine and navy ship procurement, consistently achieving significant cost savings while maintaining high-quality standards. Adept at KPI and performance tracking to ensure optimal operational efficiency. Seeking leverage skills and experience to drive strategic procurement initiatives in a dynamic organization.

Skills: Procurement & Negotiation, Supplier Relationship Management, Cost Reduction & Budgeting, Marine & Navy Ship Procurement, KPI & Performance Tracking

Education/Certification:

Bachelor of Mechanical Engineer 2004-2008 / Anna University, Chennai, India

CIPS Level4 (Chartered Institute of Procurement & Supply), PMP (Project Management Professional)

Career and Work Experience:

Assistant Manager – Procurement Department, Fincantieri services Doha, Qatar (April 2023 – till date)

Naval Vessels – Corvettes, Offshore-patrol-vessels, Landing platform dock

1. Oversee procurement activities for navy ship projects, including corrective and preventive maintenance spares.
2. Develop and implement procurement strategies to optimize costs and ensure timely delivery.
3. Lead supplier evaluation, selection, and contract negotiations.
4. Manage a team of buyers, providing guidance and ensuring alignment with company goals.
5. Monitor procurement budgets and ensure adherence to financial constraints.
6. Collaborate with technical and project teams to meet operational requirements.

Technical Analyst / Milaha – Qatar Navigation- Doha, Qatar - March 2014 – April 2023

Marine vessels - Container Ships, Bulk Carrier, Tanker Ships, offshore vessels.

1. Negotiated and issued purchase orders, securing confirmations.
2. Supported technical superintendent in evaluating pre-fixture and post-fixture requirements on maintenance activities,
3. Support safe vessel operations for Technical Superintendent & fleet manager.
4. Assist in audits, inspections, maintenance, and procurement.
5. Maintain vessel records, certifications, and update maintenance programs.
6. Ensured completeness of shipping documents, resulting in a 100% smooth customs clearance rate.
7. Processed and cleared invoices, achieving a 100% accuracy rate before submission to the accounts department.

Plant coordinator Offshore / National Marine Dredging Company – Abu Dhabi, UAE –

Nov 2010 – Sep 2013

Offshore: Construction Equipment, barges & offshore vessels.

1. To provide Technical Assistance, maintenance of heavy equipment, vessel & barges to the Project.
2. To Maintain and Repair of Construction Equipment, barges & vessels.
3. To troubleshoot equipment in site. To ensure commissioning and demobilization of plant and equipment's as per project requirement.
4. Ensure that all contractual / company, local authority and maritime requirements for Quality, Health, and Safety & Environment.
5. Liaising with the manufacturer for overhauls, repairs and services if required.

Quality system Engineer / L.G. Balakrishnan & Bros. Ltd . Pant Nagar, India - Sep 2008 – May 2010

1. Conducting awareness sessions on TPM, 5S, ISO/TS 16949, ISO 9001 & ISO 14001:2004 and other customer specific requirements for Staffs, operator's, Vendors etc.,
2. Proficient in the methodology of rooting out and eliminating causes of Defects TPM methodology.
3. Knowledge in Quality System procedure
4. Conducting internal system audits.
5. Monitoring all the variable parameter using control charts.

Training/Certifications:

1. Project Management Professional (PMP) at Qatar skills academy
2. First Aid/CPR Certified. at Qatar skills academy
3. Certified Internal Quality Auditor ISO 9001: 2000, ISO 14001: 2004
4. Critical Thinking at Qatar skills academy
5. NEBOSH International General Certificate in Occupational Health & Safety IGC
6. Advanced first aid & firefighting training
7. Basic offshore safety/ Basic firefighting /Sea survival/Basic first aid
8. Total productive maintenance training
9. H2S breathing apparatus.

Personal details:

Nationality – Indian

Date of Birth – 14 Nov 1985

Language – English, Tamil, Hindi