

Hafiz Muhammad Shoaib

📍 44000 - Islamabad, Pakistan ✉ shoaibsakhi7@gmail.com ☎ +923207100580 🌐 [in/hshoaib](https://www.linkedin.com/in/hshoaib)

PROFESSIONAL SUMMARY

As an adaptable and proactive team leader with an analytical mindset and a passion for startup fundraising, I want to innovate with like-minded people to secure investments and empower businesses. Equipped with expertise in financial modeling, pitch deck, and investor-ready documentation, I seek a role that provides practical experience to support my CFA exam preparation, allowing me to drive sustainable growth and strategic solutions.

EDUCATION

Bachelor of Science in Accounting and Finance

National University of Sciences and Technology (NUST) • Islamabad, Pakistan

November 2021 – May 2025

Relevant coursework: Financial modeling, Mergers & acquisitions, Alternative investment valuation, Fixed income securities, Financial risk management, Behavioral finance, Applied time series finance, Financial management, Investment & portfolio management, Financial market and institution, Micro and macroeconomics, Financial and management accounting.

Association of Chartered Certified Accountants (ACCA)

Part Qualified – 9/13

January 2025

EXPERIENCE

Financial Analyst Intern

Stellar Consultancy • Canada (Remote)

July 2024 – September 2024

- Assisted in fundraising efforts and developed strategies that helped tech founders raise \$1M - \$100M in capital.
- Contributed to creating comprehensive business plans, research stats, strategy, and growth roadmap.
- Enhanced storytelling techniques to effectively pitch business ideas to potential investors and stakeholders.

Bookkeeper

Techknow Engineering Hub • Islamabad, Pakistan

June 2023 – September 2023

- Entered and processed financial transactions from business operation receipts into QuickBooks.
- Maintained and recorded daily financial transactions systematically.
- Developed 3-statement financial models in QuickBooks and Excel to support financial analysis and decision-making.

PROJECTS

Equity research report & valuation analysis – Honda Atlas Cars Pakistan Limited (PSX: HCAR)

Software Used: Microsoft Excel, Yahoo Finance

December 2024

- Conducted an in-depth equity research report following the CFA Equity Research Report format.
- Developed projected financial statements under three scenarios (base, worst, and best cases).
- Performed valuation using DCF methods (DDM, FCFE) and CAPM.
- Provided an investment recommendation (buy, sell, or hold) based on valuation findings.

Real-time stock portfolio tracker for high-net-worth client

Software Used: Microsoft Excel (Stock API)

January 2025

- Developed a dynamic stock portfolio tracker using Excel Stock API to provide real-time market data updates, enabling informed investment decisions.
- Conducted in-depth research to select 10 stocks across diverse sectors, balancing large-cap stability with mid and small-cap growth potential.
- Designed interactive portfolio allocation visualization and performance tracking using conditional formatting and dynamic charts.

Modeling and forecasting financial statements for The Home Depot Inc (NYSE: HD)

Software Used: Stata

January 2024

- Implemented multivariate modeling techniques such as Vector Autoregression (VAR) or Vector Error Correction Model (VECM).
- Forecasted assets, liabilities, revenue, and net income for 2 years quarterly.
- Gained hands-on experience in financial modeling, time series analysis, and forecasting techniques.

Accounting Case Study: My Sunshine Garden Services

Software Used: Xero

March 2023

- Set up and implemented a tailored chart of accounts in Xero for a garden services business, ensuring alignment with business needs.
- Recorded and managed financial transactions, including capital contributions, invoicing, payroll, and expense tracking, while ensuring compliance with accounting principles.
- Prepared the Income Statement and Balance Sheet, incorporating adjustments for depreciation, interest, prepayments, and inventory usage to reflect accurate financials.

SKILLS

TECHNICAL:

- **ERP & accounting software:** SAP, QuickBooks, Xero.
- **Financial modeling, Regression analysis, Dashboard creation:** Microsoft Excel
- **Business plan:** Microsoft Word
- **Pitch Deck design, Business presentation:** Microsoft PowerPoint
- **Programming languages:** Python for finance.

INTERPERSONAL:

Effective Communication and Problem-solving:

- Conducting mental health awareness sessions for orphaned children, effectively addressing their emotional needs through interactive activities.
- Led a successful fundraising campaign for flood relief, showcasing problem-solving abilities by organizing donation drives and raising PKR 80,000.

Adaptable Team Leader:

- Coordinating with diverse groups, including family members, personal networks, and hostel residents, to achieve fundraising goals for the NUST Community Service's Malaysia Flood Relief Campaign.

Collaboration and Stakeholder Management:

- Worked collaboratively with the Noreen Zindagi Welfare Trust to distribute mental health kits and sports items, ensuring the well-being of orphaned children while managing stakeholder expectations.

Time Management and Critical Thinking:

- Successfully balanced academic responsibilities with volunteer work, completed 30 hours of community service as part of the CSL-401 course requirements and managed time effectively to meet fundraising targets.

Skill Development:

- As part of the Career Launchpad NUST cohort, honed essential soft skills such as leadership, teamwork, and effective communication through mentorship and workshops led by industry professionals.
- pursued certifications such as SAP, Financial modeling & valuation, and Intuit Academy Bookkeeping, going beyond the standard curriculum to enhance technical and financial expertise, demonstrating a commitment to continuous learning and skill cultivation.

CERTIFICATIONS

- Overview of financials in SAP S/4HANA - Record of achievement • SAP
- Accounting and financial statement analysis • 365 Data Science
- Financial modeling and valuation • 365 careers • Udemy
- QuickBooks online accountant certification - ProAdvisor • Intuit QuickBooks
- Intuit academy bookkeeping specialization • Coursera
- Microsoft excel • 365 Data Science

LANGUAGE

English (Professional proficiency) | Urdu (Native)

HOBBIES & INTERESTS

Book reading | Volunteering | Networking | Travelling | Strength training | Running