

HAMZA ALAMSSI

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SUMMARY

Procurement Operations Supervisor with 7+ years of progressive experience in strategic sourcing, supplier optimization, and ERP-driven procurement across FMCG, manufacturing, and construction sectors. Proven track record in managing SAR 20M+ procurement portfolios, reducing costs by up to 15%, and leading cross-functional teams. Certified International Procurement Manager (CIPM) and Professional (CIPP) with strong expertise in aligning procurement functions with organizational growth objectives and operational excellence.

CORE COMPETENCIES

- Strategic Sourcing & Category Management
- Supplier Relationship & Performance Management
- Procurement Operations & ERP Systems (SAP, Oracle, Odoo)
- Contract Negotiation & Risk Mitigation
- Procurement Policy, Governance & Compliance
- Spend Analysis, KPI Tracking & Cost Optimization
- Cross-Functional Team Leadership
- Client-Focused Procurement Solutions

WORK EXPERIENCE

- GAIAT | Procurement Operations Supervisor & Key Account Manager Saudi Arabia****Feb 2023 – Present**
- Led end-to-end procurement for strategic accounts (British American Tobacco, Sulzer) with annual budgets exceeding SAR 20M.
 - Developed and executed category strategies resulting in 13% average cost savings.
 - Standardized procurement processes and sourcing templates, increasing team efficiency by 18%.
 - Strengthened supplier SLAs, cutting delivery lead times by 20% and enhancing continuity.
 - Ensured 98% client satisfaction by aligning procurement deliverables with business goals.
- MAKTBI AL HADETH CO. LTD. | Purchasing Executive Saudi Arabia****Aug 2019 – Feb 2023**
- Managed procurement for 100+ categories, optimizing supplier base through consolidation.
 - Achieved SAR 2.5M in cost savings through renegotiated contracts and volume discounts.
 - Introduced vendor evaluation protocols, improving supplier qualification ratio by 22%.
 - Established vendor performance review system, enhancing OTIF delivery by 14%.
- NAQUSH AL'ANDALUS REAL ESTATE EST. | Procurement Engineer Saudi Arabia****Aug 2017 – Aug 2019**
- Sourced construction and MEP materials across 12+ active projects.
 - Negotiated supplier agreements, resulting in 10% cost savings with maintained quality.
 - Deployed inventory control measures, reducing stockouts and surplus by 25%.
- ALDAHNA SAFETY & FIRE EQUIPMENT | Procurement Electrical Engineer Saudi Arabia****Jan 2017 – Aug 2017**
- Procured electrical components for specialized fire safety systems.
 - Streamlined RFQ processes, reducing procurement cycle time and enhancing supplier communication.
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EDUCATION

Bachelor of Engineering (Electrical & Power Systems Engineering)

University of Aden

2008 – 2014

CERTIFICATIONS

- Certified International Procurement Manager (CIPM) – IPSCMI | Mar 2024
- Certified International Procurement Professional (CIPP) – IPSCMI | Mar 2024
- Registered Electrical Engineer – Saudi Council of Engineers

TECHNICAL SKILLS

- ERP Systems: SAP, Oracle, Odoo
- Tools: Microsoft Excel, Power BI, Google Sheets
- Procurement Tools: RFQ/RFP, SLA Management, Vendor Scorecards

LANGUAGES

- Arabic: Native
- English: Full Professional Proficiency

ADDITIONAL INFORMATION

- Eligible to relocate within GCC
- Available for immediate interviews