

Majed J. AlSumiri

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Strategic and results-driven senior professional with over 12 years of proven success in project management, business development, and supply chain leadership. Expert in driving large-scale projects from initiation to completion, improving operational efficiency, and delivering measurable business growth. Skilled in stakeholder engagement, risk management, budgeting, and cross-functional collaboration. Adept at aligning operational strategies with corporate objectives, optimizing resources, and fostering innovation in manufacturing and logistics environments.

Core Competencies

Project Management, Business Development, Supply Chain Optimization, Logistics Management, Process Improvement, KPI Development, Risk Mitigation, Strategic Planning, Resource Allocation, Budgeting & Forecasting, Cross-Functional Leadership, Vendor Management, Contract Negotiation, Stakeholder Engagement, Team Leadership

Skills

Technical Skills: Microsoft Office, MS Project, Project Scheduling, Risk Analysis, Lean Manufacturing, KPI Dashboards, Process Mapping, Budgeting

Soft Skills: Leadership, Communication, Collaboration, Problem Solving, Time Management, Decision Making, Adaptability

Professional Experience

Senior Logistics Manager

Military Industrial Corporation (MIC) | Riyadh | 2022 - Present

- Directed logistics strategy and end-to-end supply chain planning for industrial manufacturing.
- Implemented systems to optimize inventory control, transportation, and procurement processes.
- Led cross-functional logistics teams to improve efficiency, reduce lead times, and support strategic readiness.

Research & Development Manager

Military Industrial Corporation (MIC) | Riyadh | 2018 - 2022

- Led R&D initiatives to resolve manufacturing challenges and improve product performance.
- Managed resource planning across multiple production sites including labor, machines, and materials.
- Developed KPIs to monitor factory output, product quality, and worker productivity.

Project Manager

Military Industrial Corporation (MIC) | Riyadh | 2016 - 2018

- Managed full project lifecycle including planning, execution, stakeholder coordination, and reporting.
- Oversaw project scope, timelines, and deliverables for R&D and certification initiatives.
- Established project documentation, maintained schedules, and resolved operational risks.

Project Engineer

Military Industrial Corporation (MIC) | Riyadh | 2014 - 2016

- Executed engineering projects across design, manufacturing, and quality functions.
 - Reviewed technical feasibility of production plans and created project-specific documentation.
 - Led initiatives to improve reliability and reduce manufacturing cycle time through process optimization.
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Education

Master of Business Administration (MBA), Project Management, SBS Swiss Business School, Switzerland (2023)

Bachelor of Science (BSc), Mechanical and Manufacturing Engineering, University of Wales, UK (2013)

Certifications

- Project Management Professional (PMP)
 - Existing Building Inspection
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Courses & Development

- Project Management
 - Reverse Engineering
 - PMP Preparation
 - Maintenance Planning & Execution
 - Engineering Management
 - Production Engineering and Operations Research
 - CNC Machines
 - Project Interdependency Management
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Languages

Arabic: Native

English: Native

Professional Memberships

- Project Management Institute (PMI)
 - Saudi Real Estate Institute
 - Saudi Council of Engineers (SCE)
 - General Authority of Statistics
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