



MANOJ KINGER

Chartered Accountant

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To employ my professional and people skills while working with a progressive and a professionally managed organization, thus contributing proactively to its growth as well as continual personal and career enhancement.

AREA OF EXPERTISE	CAREER PROFILE
<ul style="list-style-type: none">○ Finance & Accounts○ Consolidation & MIS reporting○ Financial Planning and Controlling○ Budgeting & Forecasting○ Audit Management and IFRS○ Effective Cost Management○ Treasury & Credit Facility management○ Liaison with Banks for Project financing and debt restructuring○ Proficient in GCC Tax compliance○ ERP Implementation and Process Automation○ Established and enforced internal control, systems, financial policies.	<ul style="list-style-type: none">▪ A Chartered Accountant with over 12 years of versatile experience in finance, taxation, and risk management across diverse industries including Real Estate, Tires, Transport, Hospitality, Manufacturing, Retail & Distribution, FMCG and Oil & Gas Engineering Services.▪ Proven expertise in driving organizational growth and success through effective financial and strategy management. Demonstrated expertise in consolidation, budgeting, forecasting, treasury management, taxation, financial planning & controlling, financial policies, ERP implementation, internal controls, audit, and IFRS.
WORK EXPERIENCE, CURRENT ASSIGNMENT	



Hamdan Trading Group
Deputy General Manager – Finance- Feb 2025 till Date

Working as Deputy General Manager – Finance, to look over financial operations of Tyre (Mainly Dunlop) trading & distribution and Transport division.

Key Responsibilities:

- Led financial operations, including budgeting, forecasting, and working capital management for the Tires Distribution & Transport division.
- Established robust credit control procedures with strict credit limits and days, ensuring disciplined receivable management.
- Implemented security-based sales terms and periodic customer confirmations to minimize credit risk.
- Evaluated tenders and key sales opportunities to ensure financial viability and risk mitigation.
- Identified and recommended cost-saving opportunities across logistics, distribution, and operational processes.
- Delivered timely MIS reports, enabling senior management to make informed strategic and financial decisions.
- Managing bank relationships, treasury operations, ensuring the availability of credit facilities and funds to meet working capital requirement.
- Executing financial controller duties including performance reviews, result consolidations and providing financial support across group entities.

Key Achievements:

- In place Credit policy to cover procedures for Credit Assessment process and documents, Setting of correct Credit limits and credit days, approval matrix for discounts, Balance confirmations, requirement of security cheque / CDC / PDC / Corporate Guarantee etc.
- Strengthened financial discipline across the division, improving compliance, profitability, and cash flow visibility.

WORK EXPERIENCE, PREVIOUS ASSIGNMENTS**BADR INVESTMENT GROUP**
Group Financial Controller - July 2018 to Jan 2025

As Group Finance Controller, spearhead financial operations for an internationally diversified conglomerate encompassing Real Estate, FMCG and Oil & Gas Engineering Services. Supervise a team of 12 professionals specializing in Finance & Accounts, Taxation, and compliance within the corporate finance department.

Key Responsibilities:

- Leading the monthly Financial Reporting process, offering insightful analysis of variances and ensuring adherence to annual closing protocols as per group reporting system.
- Consolidation of group companies' financial results, delivering in-depth variance analysis and strategic insights.
- Conducting meticulous review and compilation of Annual Budgets and Forecasting of entities.
- Tax Compliance – Vat and Corporate Tax, tax filings, tax assessments and tax records.
- Liaison with External Auditor, to facilitate year-end audits.
- Managing bank relationships, treasury operations, ensuring the availability of credit facilities, meeting project financing needs and overseeing debt restructuring requirements.
- Overseeing Insurance Policies for the entire group.
- Ensuring vigilant oversight of the group's liquidity position, conducting forecasting, and facilitating planned dividend distributions.
- Executing financial controller duties including performance reviews, result consolidations and providing financial support across group entities.
- Actively engage with CFO and Shareholders to manage Key performance indicators (KPIs), Financial Budgets, Banking, Insurance, Funding requirements and other strategic financials aspects of the Group.
- Assessing costing / cost sheets to optimize segments and products profitability.
- Review and prepare feasibility studies and investment opportunity.
- Working knowledge of Accounting software's include ERP Dynamics, XERO, Tally and Oracle.

Key Achievements:

- Orchestrated the seamless transition and adoption of cloud-based ERP systems (MS-Dynamics/MS Business Central) across the group, optimizing operational efficiency.
- Successful consolidation of insurance policies at the group level, resulted in substantial cost savings on premiums and reduction in man hours for negotiations.
- Established and enforced internal control, systems, financial policies and tracking mechanisms to ensure ongoing oversight of key financial tasks.
- Directed comprehensive training sessions on IFRS, Finance & Accounts, reporting standards, and taxation for both local Omanis and expatriates within the organization.
- Successfully implemented in-house VAT processes, including comprehensive group-wide training on VAT legislation.
- Efficiently managed VAT and Corporate tax returns, executed tax planning strategies, and handled assessments internally, effectively reducing compliance costs.



JUMBO ELECTRONICS COMPANY, DUBAI, UAE
Asst. Manager – Audit and Finance, September 2015 to June 2018

Jumbo Electronics is the UAE's leading distributor and retailer for IT and consumer electronics.

Key Responsibilities:

- Executed comprehensive internal audits spanning multiple operational sectors, divisional evaluations, and fraud investigations.
- Oversaw audits of retail outlets, distribution channels, service centers, and four foreign subsidiaries.
- Formulated actionable insightful recommendations to the business on control deficiencies and ensuring their integration through follow-up audits.
- Integral member of the FP&A team, contributing to group consolidation and budgetary processes.
- Part of the Team spearheaded the VAT Implementation across the group.



BDO INTERNATIONAL, MUSCAT
Sr. Internal Auditor, December 2013 to August 2015

BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms. BDO is a multinational professional services firm headquartered in Brussel, Belgium. BDO is one of the largest professional services firm in the world. For more info: www.bdo.global

Key Responsibilities:

- Conducted internal audits across varied industries including Hospitality, Manufacturing, Construction, and Trading.
- Oversaw multiple audit scopes encompassing internal operational audit, special assignments, and external audits.
- Executed external audits for corporate entities.
- Presented comprehensive internal audit findings to the Audit committee.



S. S. KOTHARI METHA & CO. CHARTERED ACCOUNTANTS, DELHI
Audit Executive, January 2013 to November 2013.

S S Kothari Mehta & Co is a premier professional consultancy firm in India.

Key Responsibilities:

- Executed internal audits of prestigious Hospitality clients including Hyatt Hotel (India) and Vatika Properties in Delhi.
- Managed operational audits covering diverse scopes such as front office, procurement, inventory management, F&B, finance, sales, and marketing.



GENPACT (GENERAL ELECTRIC COMPANY), DELHI
Management Accountant, Financial Planning & Analysis, January 2012 to December 2012

Genpact is a global professional services firm providing business process outsourcing solutions globally.

Key Responsibilities:

- Oversaw Finance and Accounting functions for a USA based client, ensuring accurate financial reporting compliant with US GAAP and tax regulations.
- Reviewed team accounting entries to ensure adherence to SOPS, US GAAP and provided solutions for ad hoc queries.

EDUCATIONAL QUALIFICATION

- Chartered Accountant (CA), The institute of Chartered Accountants of India (ICAI), India, 2011
- Bachelor of Commerce, Hons. (B.Com.), Delhi University, Delhi, India, 2005

PERSONAL INFORMATION

Name	: Manoj Kinger
Date of Birth	: November 1984
Nationality, Marital Status	: Indian, Married
Driving License	: Oman & India
Language Known	: English, Hindi, Punjabi