

# **RESUME**

## **Shaik Sabiuddin**

7-2-71-1, 2<sup>nd</sup> floor, 205, Opp. Masjid-E- Jafariya,  
Ashok Colony, Hyderabad,  
Telangana – 500018  
+91 – 7416889668  
[sabieeee235@hotmail.com](mailto:sabieeee235@hotmail.com)



Passport No: Z6832190  
Validity: 12/05/2032

---

### **Professional Summary**

Highly skilled and results-oriented Assistant Manager with 16 years of extensive experience in the elevators and escalators industry, specializing in maintenance and service sales. Proven track record in managing and leading teams, driving operational excellence, and delivering top-tier service to clients. Adept at optimizing workforce allocation, enhancing productivity, and ensuring compliance with safety standards.

---

### **Professional Experience**

#### **Assistant Manager - Maintenance & Service Sales**

*Mitsubishi Elevator India Private Limited - Hyderabad*

*04/2022 – Present*

- Oversee the maintenance and service sales operations for elevators and escalators, ensuring high levels of customer satisfaction and operational efficiency.
- Lead and mentor a team of engineers, fostering a culture of continuous improvement and professional development.
- Develop and implement strategic plans to optimize service delivery, reduce downtime, and increase profitability.
- Collaborate with senior management to align maintenance and service strategies with business objectives.
- Manage key accounts, negotiate contracts, and ensure timely resolution of client issues.

#### **Senior Maintenance Engineer**

*Mitsubishi Elevator India Private Limited - Hyderabad*

*11/2018 – 03/2022*

- Supervised maintenance activities for a portfolio of high-rise buildings, ensuring all elevators and escalators operated safely and efficiently.
- Conducted regular inspections, diagnostics, and troubleshooting to pre-empt potential issues and minimize service interruptions.
- Coordinated with suppliers and contractors to ensure timely availability of spare parts and adherence to quality standards.

- Trained and mentored junior engineers, enhancing their technical skills and knowledge of industry best practices.

### **Field Maintenance Engineer**

*Johnson Lifts Private Limited - Hyderabad*

06/2017 – 11/2018

- Performed routine and emergency maintenance on a diverse range of elevator and escalator systems across multiple client sites.
- Provided technical support and guidance to clients, addressing their concerns and ensuring compliance with safety regulations.
- Maintained detailed records of service activities, parts usage, and system performance, contributing to data-driven decision-making.
- Assisted in the development and implementation of preventive maintenance programs.

### **Senior Engineer Maintenance**

*ETA-MELCO Elevator Co LLC - Kazakhstan*

04/2017 – 08/2018

- Led a team responsible for the upkeep and repair of elevator and escalator systems, ensuring minimal downtime and optimal performance.
- Conducted in-depth technical assessments to identify and resolve complex mechanical and electrical issues.
- Managed relationships with key clients, providing regular updates on maintenance activities and system performance.

### **Junior Engineer Maintenance**

*ETA-MELCO Elevator Co LLC - Kazakhstan*

04/2014 – 03/2017

- Supported senior engineers in the maintenance and repair of elevator and escalator systems, gaining hands-on experience in troubleshooting and diagnostics.
- Assisted in the installation of new systems, ensuring compliance with safety standards and manufacturer specifications.
- Conducted routine inspections and maintenance tasks, contributing to the overall reliability of client systems.

### **Junior Engineer Installation**

*ETA-MELCO Elevator Co LLC - Kazakhstan*

04/2011 – 03/2014

- Participated in the installation of new elevator and escalator systems, working closely with senior engineers to ensure precision and quality.
- Assisted in the coordination of installation schedules, materials procurement, and site readiness.

## **Graduate Engineer Trainee (GET)**

*ETA-MELCO Elevator Co LLC - Kazakhstan*

*04/2008 – 03/2011*

Underwent comprehensive training in elevator and escalator systems, covering installation, maintenance, and safety protocols.

- Rotated through various departments to gain a holistic understanding of the industry and its operational requirements.

---

## **Education**

### **Bachelor of Technology in Electrical and Electronics Engineering**

JNTU - Hyderabad

*03/2007*

---

## **Technical Skills**

- Elevator and Escalator Maintenance & Repair
- Service Sales & Client Management
- Team Leadership & Training
- Safety Compliance & Risk Management
- Technical Troubleshooting & Diagnostics
- Preventive Maintenance Planning
- Contract Negotiation & Management
- Data Analysis & Reporting

---

## **System Skills**

- |                                   |                        |
|-----------------------------------|------------------------|
| • Windows 11 and earlier versions | • Microsoft Office 365 |
| • Auto Cad                        | • Nitro PDF            |
| • SAP                             |                        |

---

## **Languages**

- |         |           |          |         |           |
|---------|-----------|----------|---------|-----------|
| • Hindi | • English | • Telugu | • Tamil | • Russian |
|---------|-----------|----------|---------|-----------|
-